

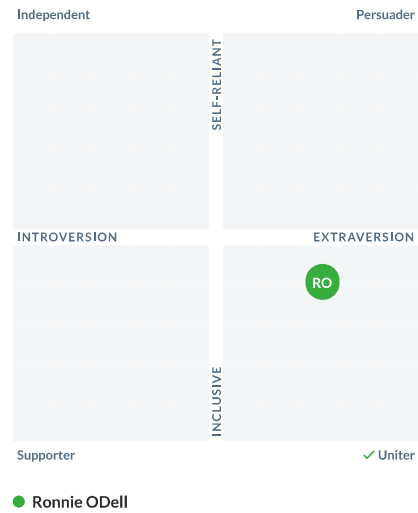
considerate, they leverage and work through relationships for common benefit.



Enjoys working with people, can be easy to talk to and enjoys discussion of the issues. Can promote their agenda and take a leadership role but not to the point where others are crowded out and not heard.



Tends to accommodate others, adopting a tolerant, trusting, agreeable, fair minded and accepting demeanor. Often helpful to others, supportive of a team approach, but not to the degree they abandon their convictions.



Engagement Style

Selective

Those with Selective Status have a more relaxed demeanor, doing what needs to be done in the context of their individual priorities. This works well when priorities match those of the organization. There are often situational causes for less active involvement.



Has a realistic understanding of personal capacity and may work diligently to well-defined job requirements. Does not feel like they have to do everything and assumes others will do as they should. Appreciates being given clear expectations about performance.



Crisis and stressors at work are handled in a calm, steady, way. While not immune to some stress and emotional reaction, it is quickly controlled. Constructive action and problem solving techniques are quickly applied.

